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**Subject: Low Sulphur Surcharge (LSS) Implementation**

Dear Valued Heung-A Customers,

Based on the new regulation of International Maritime Organization (IMO) regarding the Sulphur limit of 0.5% has been applied from Jan 1st 2020, We Heung-Aline have decided to apply a new surcharge(LSS) in order to recover the increasing bunker cost starting from Nov 15th 2019. The additional charge will be used for all our vessels to comply with the new regulation and cover other operational aspects. Adding to the above from Apr 1st 2020 in order to match the increased Bunker cost, we have decided to increase \$10/\$20 for "A" / "B" LSS surcharge zone and \$25/\$50 for "C" LSS surcharge zone.

Region Table of Intra Asia / April LSS Tariff

FM/TO	JP	CN	S.CN	TW	HK	PH	VN	KH	TH	SG	MY	ID	MM	BD
JP	/	A	A	A	A	B	B	B	B	B	B	B	B	C
CN	A	/	A	A	A	B	B	B	B	B	B	B	B	B
S.CN	A	A	/	A	A	B	A	B	B	B	B	B	B	B
TW	A	A	A	/	A	A	A	B	B	B	B	B	B	B
HK	A	A	A	A	/	B	A	B	B	B	B	B	B	B
PH	B	B	B	B	B	/	A	A	A	A	A	A	A	A
VN	B	B	A	B	A	A	/	A	A	A	A	A	A	A
KH	B	B	B	B	B	A	A	/	A	A	A	A	A	A
TH	B	B	B	B	B	A	A	A	/	A	A	A	A	A
SG	B	B	B	B	B	A	A	A	A	/	A	A	A	A
MY	B	B	B	B	B	A	A	A	A	A	/	A	A	A
ID	B	B	B	B	B	A	A	A	A	A	A	/	A	A
MM	B	B	B	B	B	A	A	A	A	A	A	A	/	A
BD	A	A	A	A	A	A	A	A	A	A	A	A	A	/

	Before		After / Apr 1st 2020	
Zone A	\$50	\$100	\$60	\$120
Zone B	\$80	\$160	\$90	\$180
Zone C	\$170	\$340	\$195	\$390

- LSS PAYABLE TERM : FREIGHT TERM , REEFER : 1.5 TIMES OF DRY CONTAINER

We hope that you understand the situation for which we must follow the new regulation and that we will apply this new surcharge.

Thank you